#### THE CALIFORNIA DEBT LIMIT ALLOCATION COMMITTEE

## **September 28, 2011**

#### Staff Report

# REQUEST FOR A QUALIFIED PRIVATE ACTIVITY BOND ALLOCATION FOR A QUALIFIED RESIDENTIAL RENTAL PROJECT

Prepared by: Richard Fischer

Applicant: Housing Authority of the County of Los Angeles

**Allocation Amount Requested:** 

**Tax-exempt:** \$7,800,000

**Project Information:** 

Name: The Courtyard at La Brea Apartments

Project Address: 1145-1151 N. La Brea Avenue

Project City, County, Zip Code: West Hollywood, Los Angleles, 90046

**Project Sponsor Information:** 

Name: The Courtyard at La Brea, L.P. (West Hollywood Community

Housing Corporation and Inclusive Homes, Inc.)

**Principals**: Robin Conerly, Ramon Mendez, Clara Denson, Michael

Allderdice, Patrick Spillane for the West Hollywood

Community Housing Corporation; Perla Eston and Kevin Melia

for Inclusive Homes, Inc.

**Property Management Company:** The John Stewart Company

**Project Financing Information:** 

**Bond Counsel**: Kutak Rock LLP

**Credit Enhancement Provider**: Not Applicable **Private Placement Purchaser**: Union Bank, N.A. **TEFRA Hearing Date**: July 5, 2011

**Description of Proposed Project:** 

**State Ceiling Pool:** General

Total Number of Units: 31, plus 1 manager unit

**Type:** New Construction

**Type of Units:** Family

The Project is a new construction 32 affordable unit building on .27 acre infill lot. Fifteen (15) units will be reserved for those with special needs. Seven studios, 24 one bedroom units and 1 two bedroom manager's unit. Project includes a community room, with communal kitchen, reading area, television lounge, laundry facilities, Mail room, property management office, and an exterior courtyard with lush landscaping and seating areas.

#### **Description of Public Benefits:**

Percent of Restricted Rental Units in the Project: 100%

100% (31 units) restricted to 50% or less of area median income households.

Unit Mix: Studio & 1 bedroom

Contract for services such as assistance with daily living activities, or provision of senior counseling services and a bona fide service coordinator/social worker will be on site and available to the tenants.

## **Term of Restrictions:**

**Income and Rent Restrictions:** 55 years

# **Details of Project Financing:**

**Estimated Total Development Cost:** \$ 14,805,137

**Estimated Hard Costs per Unit:** \$ 227,521 (\$7,053,161 /31 units) **Estimated per Unit Cost:** \$ 477,585 (\$14,805,137 /31 units) **Allocation per Unit:** \$ 251,613 (\$7,800,000 /31 units)

**Allocation per Restricted Rental Unit:** \$ 251,613 (\$7,800,000 /31 restricted units)

The Project has total project costs that appear high for the geographic area in which it is located. According to the Project sponsor, the high cost is due to the project being an infill project and that it involves demolition of existing structures that will require lead removal and asbestos abatement.

Sources of Funds:	Construction		Permanent	
Tax-Exempt Bond Proceeds	\$	7,800,000	\$ 0	
Deferred Developer Fee	\$	451,705	\$ 351,705	
LIH Tax Credit Equity	\$	103,433	\$ 4,903,433	
Direct & Indirect Public Funds	\$	6,450,000	\$ 9,550,000	
Total Sources	\$	14,805,138	\$ 14,805,138	
Uses of Funds:				
Land Purchase	\$	1,981,252		
On & Off Site Costs	\$	230,525		
Hard Construction Costs	\$	6,822,636		
Architect & Engineering Fees	\$	721,500		
Contractor Overhead & Profit	\$	464,570		
Developer Fee	\$	1,587,837		
Cost of Issuance	\$	310,802		
Capitalized Interest	\$	438,750		
Other Soft Costs (Marketing, etc.)	\$	2,247,265		
Total Uses	\$	14,805,137		

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#### Description of Financial Structure and Bond Issuance:

This is a Private Placement transaction. Union Bank, N.A will be conducting the construction loan transaction. The Public Funds committed to the project and Low Income Tax Equity will pay off the bonds. The Construction Loan is at 65% of LIBOR rate plus 2.5% computed on a 360 day year, but for the actual number of days outstanding. Until conversion, interest only she payable monthly, in arrears, on the Bonds. A Rate of 4.5% has been utilized for underwriting purposes.

#### Analyst Comments:

None.

#### **Legal Questionnaire:**

The Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the application. No information was disclosed to question the financial viability or legal integrity of the Applicant.

**Total Points:** 

105 out of 118

[See Attachment A]

#### **Recommendation:**

Staff recommends that the Committee approve \$7,800,000 in tax exempt bond allocation.

# ATTACHMENT A

# **EVALUATION SCORING:**

Point Criteria	Maximum Points Allowed for Non- Mixed Income Projects	Maximum Points Allowed for Mixed Income Projects	Points Scored
Federally Assisted At-Risk Project or HOPE VI Project	20	20	0
Exceeding Minimum Income Restrictions:	35	15	35
Exceeding Minimum Rent Restrictions  [Allowed if 10 pts not awarded above in Federally Assisted At-Risk Project or HOPE VI Project]	[10]	[10]	10
Gross Rents	5	5	5
Large Family Units	5	5	0
Leveraging	10	10	10
Community Revitalization Area	15	15	15
Site Amenities	10	10	10
Service Amenities	10	10	10
New Construction	10	10	10
Sustainable Building Methods	8	8	0
Negative Points	-10	-10	0
Total Points	118	98	105

The criteria for which points are awarded will also be incorporated into the Resolution transferring Allocation to the Applicant as well as the appropriate bond documents and loan and finance agreements.